## idtabuation

TB\# 79-20 "WORK UNIFORMS"
LORENCIE PATTON, PRINCIPAL BUYER
UNDERWOODF@JCCAL.ORG
ELLH@JCCAL.ORG

|  | EXPRESS PRESS | GALLS | BRIGHT PROMOTIONS LLC | MUNICIPAL \& COMMERICAL UNIFORM | SP DESIGNS \& MFG, INC | CINTAS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ITEM DESCRIPTION | $\begin{gathered} \text { \% DISCOUNT FROM } \\ \text { MSRP } \\ \hline \end{gathered}$ | $\begin{gathered} \text { \% DISCOUNT FROM } \\ \text { MSRP } \\ \hline \end{gathered}$ | $\begin{gathered} \text { \% DISCOUNT FROM } \\ \text { MSRP } \\ \hline \end{gathered}$ | \% DISCOUNT FROM MSRP | \% DISCOUNT FROM MSRP | \% DISCOUNT FROM MSRP |
| ASSORTED SHIRTS: T-Shirts, Golf Shirts, Polo Shirts: Various brands, fabrics - regular, dri-fit, cotton, colors and sleeve lengths, long tails, assorted sizes range from XS-8X in regular, tall and special cut for men and women. Carhartt, Red Kap, Port Authority, Gildan or approved equal. | 30\% | 25.50\% | 18\% | 15\% | 20\% | 20\% |
| ASSORTED PANTS, SLACKS, TROUSERS AND JEANS: Assorted sizes in Cotton fit, Regular Fit, Jean Fit, high visibility with various brands, colors, fabrics for men and women. Carhartt, Red Kap, Dickies, Big Ben or approved equal | 30\% | 25.50\% | 18\% | 15\% | 20\% | 20\% |
| ASSORTED COVERALLS: Various fabrics, colors, regular and cotton fit for men and women. Sizes range from XS-8X | 30\% | 25.50\% | 18\% | 15\% | 20\% | 20\% |
| SMOCKS: Various fabrics, colors, regular, dri-fit and cotton fit for men and women. Sizes range from XS- 8 XX | 30\% | 25.50\% | 18\% | 15\% | 20\% | 20\% |
| PARKA \& TROUSERS: Regular and High visibility in various colors and sizes for men and women. Sizes range from XS-8X | 30\% | 25.50\% | 18\% | 15\% | 20\% | 20\% |
| HATS/BEANIES: Regular and enhanced/high visibility | 30\% | 25.50\% | 18\% | 15\% | 20\% | 20\% |
| 7 WORK JACKETS: Assorted sizes range from XS-8X. Carhartt, Red Kap or approved equal. | 30\% | 25.50\% | 18\% | 15\% | 20\% | 20\% |
| SCREEN PRINTING: Setup Charge | \$0.00 | \$0.00 | \$15.00 | \$0.00 |  |  |
| COLOR SCREEN: One (1) color | \$0.75 | \$2.50/min 48 pieces | \$1.60 | 1.75 |  |  |
| COLOR SCREEN: Each additional color | \$0.50 | \$0.75/min 48 pieces | \$0.40 | 0.25 |  |  |
| EMBROIDERY FEE: Digitizing setup per 1000 stitches | \$0.00 | \$0.00 | \$30.00 | 5 |  |  |
| EMBROIDERY FEE: Per 1000 stitches | \$0.40 | \$0.95 | \$1.35 | 0.55 |  |  |
| EMBRODERY FEE: minimum order charge for embroidery | n/a | \$0.00 | \$1.35 | 5 |  |  |
| ARTWORK DESIGN: Provide a fixed cost should the Contract needs to create artwork | \$0.00 | \$50.00 | \$0.00 | 100 |  |  |
| ARTWORK PROOF: Specify the number of business days that once artwork is received, and email proof will be sent to the ordering department to the ordering department | 5 business days | 10 business days | 2-5 business days | 5-7 business days |  |  |
| OTHER CHARGES: Please specify any additional charges not speficied herein | $\mathrm{n} / \mathrm{a}$ | n/a | $\mathrm{n} / \mathrm{a}$ |  |  |  |
| RUSH CHARGE: Specify cost for rush orders | \$50.00 | \$50.00 | n/a | $\$ 100.00$ plus expedited shipping |  |  |
| Amount of discount on Non-core items witihin catalog/website | 30\% | 20\% | 18\% | 8\% | 15\% | 10\% |
| Delivery is guaranteed not later than \# of days after order date | 17 business days | 15-30 days | 15 business days | 14-20 business days | 15 business days | 15 business days |
| Maximum discount for 2nd year | 30\% | n/a | 20\% | 0\% | 20\% | 3\% |
| Maximum discount for 3rd year | 30\% | n/a | 22\% | 0\% | 20\% | 5\% |

